Networking: Venture outside your close circle and connect with other professionals,
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This book is a classic, and much more than a book on communication. It will help you understand yourself and others. It will improve you in many ways. It will work for both personal and professional relations. Dale Carnegie! The name itself is sufficient when it comes to human psychology and self-help.Â The Start-Up of You is an excellent book to motivate and inspire you to take charge and accountability of your professional career. The authors intertwine interesting historical references and extensive personal experiences to provide a road-map to transforming your career. Reid Hoffman and Ben Casnocha explains that the classic model (Show up for 9â€”5 every day, get a steady pay check, and earn promotions every so often) is dying. Networking has garnered a reputation as a sort of necessary evil in the modern business world.Â For example, if youâ€™re anxious about that big professional mixer full of people you donâ€™t know, she advises you to consider skipping it (many of these are not productive), and instead set up an intimate, one-on-one coffee date.Â Networking is a mark of curiosity and empathy about what other people are doing and who they are -Introverts have the advantage of finding it easier to ask other people about themselves than to talk about/pitch ourselves; we’re also natural observers and good listeners, which are both beneficial networking skills -Putting people in touch is like being a good neighbor! Devora Zack connects with the reader like no other business author I have ever read.Â P. J. Kuyper, President, Motion Picture Licensing Corporation &co. What fun joining Devora as she explores the battleâ€”eld of business networking.Â As an arts professional with no background whatsoever in economics, I suddenly felt dizzy as my vision blurred. I had never heard of a flowchart. I was doomed.Â Real networking is connecting. The more authentic you are, the more resilient and valuable networks you create. You can learn networking techniques that rely on being true to yourself, using strengths you already have. You can learn to work with, rather than fight against, your lovable introverted. 4. Networking for people who hate networking. Venture Outside. 1.3K likes. Stories and Thoughts about Nature, Environment, Mindful Travel, Conservation, Cultures.. see the Blog at http://puma-diaries.com.Â We seek connections because that’s what connects us with ‘us.’ Learning about our ancestry can provide unique insight into who we are, and shed light on past and present-day connections. For me, that meant seeking to walk in my ancestors footsteps and gazing into the smiling eyes of distant cousins. [ 4,578 more words ] http://puma-diaries.com/â€”digging-for-italian-roots-an-ancâ€™r/ Humans have a fundamental need to feel connections, and a deep yearning to understand our place in the big picture. We seek connections because that’s what connects us with ‘us.’ puma-diaries.com. Venture outside your close circle and connect with other professionals. $4.99. 9782806279343EBookPlurilingua PublishingLearn how to network effectively in just 50 minutes with this practical and concise book.Â This book will give you everything you need to: Develop and maintain a network of professionals in your sector Use your contacts to help you advance in your career Make the most of professional social networking sites such as LinkedIn Network effectively even if you are shy or inexperienced This straightforward and accessible 34-page book is structured as follows: Networking Learning to.